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FIRST AND FOUNDING CHAPTER OF THE AMERICAN SUBCONTRACTORS ASSOCIATION

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**MAURICE P. FOLEY**

**RICHARD L. JACKSON\***

**W. DALE CONNELLY\***

**CHARLES E. WISE\***

\* DECEASED

October 14, 2008

Dear Member,

The D.C. Metropolitan Subcontractors Association (MSA) would like to take the time to recognize those members who have stuck with us over the years. You are among the many companies who recognize the importance of supporting an organization that works hard to preserve fairness and equity in the industry for subcontractors and suppliers. The support from all of our members gives us the edge to make the necessary changes MSA needs to make.

Association membership is based on unity and having one voice. Our strength is based on our numbers and because you have elected to support this organization, we want to say "Thank You" for the many years you have committed to DCMSA. Enclosed please find your plaque as recognition and appreciation of that commitment.

We look forward to your continued support.

Best regards,

Nancy A. Eckert  
Executive Director

NE/bs  
Enclosure

GENERAL COUNSEL  
**JOEL S. RUBINSTEIN**  
Bell, Boyd & Lloyd, LLC

9105 A OWENS DRIVE UNIT #102 MANASSAS PARK, VIRGINIA 20111  
Phone: 703-366- 3666 Fax:703-366- 2646  
Website: [www.dcmsa.com](http://www.dcmsa.com) E-mail: [nancy@dcmsa.com](mailto:nancy@dcmsa.com)



# Missionary Oblates of Mary Immaculate United States Province

January 9, 2008

To whom it may concern,  
RE: MSCA Star Certification Program

Dear Sir/Madam:

I am writing this letter on behalf of **W.L. Gary Co., Inc.**

W.L. Gary Co. has been our mechanical maintenance contractor for well over 12 years. They have been excellent. There has never been a time I have called them for an emergency service that I have had to wait; I have always had a qualified technician at the sight the same day.

We presently have five "Pulse" furnaces with DX A/C and you know what a touchy unit they can be, but they keep them running and in first class shape.

This last year we added a new building with an 80 ton chiller and over 30 AHU's, boilers and pumps and they do all the PM maintenance on these units also.

So you can see if they were not **FIRST CLASS** and dependable I would not contract with them.

I highly recommend W. L. Gary company to be accepted to your certification program.

Sincerely,

Bro. Paul A. Hoemeke, OMI  
Special Projects Director  
Missionary Oblates of Mary Immaculate



**DEPARTMENT OF THE NAVY**  
OFFICE OF NAVAL INTELLIGENCE  
4251 SUITLAND ROAD  
WASHINGTON, D.C. 20395-5720

IN REPLY REFER TO

12450

Ser 5/7327

JUN 11 2007

Mr. Brooke Greer  
W.L. Gary Company  
225 Vine Street, N.W.  
Washington, DC 20012

Dear Mr. Greer:

I would like to give special recognition to W.L. Gary Company for their exceptional performance in support of the repair and cleanup of the sewage spill at the national Maritime Intelligence Center (NMIC). The NMIC experienced a sewage line backup on 14 May 2007 that required evacuation of all personnel on the first floor "C" and "D" corridors. Your firm worked until 3:00 am to repair and cleanup the damage allowing the NMIC to open for business the next business day. Your firm was responsive, flexible, and performed exceptionally under emergency conditions for the NMIC. The ability to open the NMIC for business as usual the next day allowed personnel to report to work to complete their mission.

It is with great pride that I send this letter to commend your firm and all of the employees that assisted with the effort. Their professionalism and dedication is impeccable and warrants this letter of appreciation for their hard work and devotion to duty.

Sincerely,

A handwritten signature in cursive script that reads "Thomas D. Crowley".

THOMAS D. CROWLEY  
Director, Security and  
Corporate Services  
By direction of the Commander

TELEPHONE (202) 628-2654

**Board of Trustees, Odd Fellows Temple**

419 SEVENTH STREET, N. W.  
WASHINGTON, D. C. 20004

January 15, 2008

W. L. Gary Company, Inc.  
225 Vine Street, NW  
Washington, DC 20012

Gentlemen:

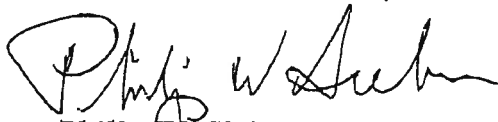
Since it is the beginning of a new year, we would like to take a minute to say thank you.

We have done business for many years including the design and installation of the heating and air conditioning system for our seven story building, as well as, the maintenance and needed repairs from time to time.

Your service has always been courteous, prompt and reliable, a rare find in today's society.

It is time for us to say thank you. We look forward to a continued association in the years to come.

Sincerely,

  
Philip W. Sieber  
Vice President

# SKANSKA

**Skanska USA Building Inc.**  
Design-Build Services for the  
Navel Network Space Operations Command  
Corner of 4<sup>th</sup> Street and D Street  
Dahlgren, Va. 22448  
Phone 540 644 9320  
Fax 540 644 0126  
Web [www.skanskausa.com](http://www.skanskausa.com)

Monday, September 25, 2006

WL Gary Co.  
225 Vine Street N.W.  
Washington, DC 20012

RE: Naval Network Space Operations Command  
Skanska No. 143410  
Bobby Lippert

Dear Michael Dent:

One of Skanska's main object's is to promote Injury Free Environment (IFE), Skanska USA Building and the Navel Network Space Operations and Command (NNSOC) Project Team would like to take this opportunity to recognize Bobby Lippert for his outstanding contribution to Skanska's Safety policies and procedures. Mr. Lippert has without a doubt demonstrated being "the best of the best". It is not only Mr. Lippert's outstanding dedication and awareness to his safety and the safety of those around him; he is also a pleasure to work with. It is men like Mr. Lippert that make projects successful.

On several occasions, The Navy has commented on the great workmanship in the different areas of the Mechanical system. Skanska has recognized that on nearly every identified area of excellence Mr. Lippert has been involved in the team which performed the work. I am sure that WL Gary is proud of having such a great man as a part of your team. Skanska would like to thank you for having Mr. Lippert's a part of our team here at the NNSOC project, it has been a pleasure.

Sincerely,

SKANSKA USA BUILDING INC.



Ronney Pope  
Superintendent

Cc: Bobby Lipert, WL Gary  
Tim Haley, WL Gary  
Rod Cornell, Skanska USA  
Gary Bilyeu, Skanska USA

2425 L Street NW  
#331  
Washington  
DC 20012

RE: Jim Swingle – outstanding customer service

To whom it may concern,

Jim came by twice to help me fix my not so hot water problem. He had to come twice as no-one could tell us how to turn the water off. On both occasions he went out of his way to correct the issue. He was at all times friendly, courteous and polite. He's also clearly a good plumber!

I would recommend Jim to anybody and be thrilled to do so. A great guy, that's the first time I have ever said that about a plumber.

Please pass on my thanks and I hope that you continue to value this rare resource. If you circulate a newsletter or other information sharing resource please feel free to recognize him for outstanding customer service.

Sincerely

Andi Pavlou

A handwritten signature in black ink, appearing to be 'Andi Pavlou', with a stylized initial 'A' and a long horizontal flourish extending to the right.

1  
Greg Dunkle  
District Operations Manager

February 28, 2006

Mr. Danny Harrigan  
Project Manager  
W.L. Gary Company  
225 Vine Street, NW  
Washington, DC 20012

Dear Mr. Harrigan,

Congratulations! I am pleased to inform you that your company has been named as a recipient of the 2005 Gilbane Trade Contractor Award in recognition of excellent performance on the Civista Medical Center project.

Gilbane has scheduled an Awards Luncheon at 11:00 a.m. on Friday, April 7, 2006, at the Historic Savage Mill Manor located at 8502 Fair Street, Savage, MD 20763. We have enclosed directions to the facility for your reference.

You are cordially invited to attend this luncheon along with a guest. The attire is casual or business. Please RSVP to Karen Fentress-Martin at (301) 317-6174 or [kfentress@gilbaneco.com](mailto:kfentress@gilbaneco.com) by March 24, 2006.

We look forward to seeing you at the luncheon.

Sincerely,





**Gaghan Mechanical, Inc.**  
**HVAC Services/Mechanical Contracting/  
Construction Services**  
**5208 Cedar Road**  
**Alexandria, VA 22309**  
**(703) 360-2471 Fax (703) 360-3561**

4 April 2006

W. L. Gary Company, Inc.  
225 Vine Street, NW  
Washington, DC 20012

APR 10 2006

Dear Sir:

On Monday, 3 April, I called and spoke with Fred Lego about using your company to snake out the sewer at my Office Manager's (Sherrie Johnson) son's home. When Sherrie called this morning regarding yesterday's phone conversation with Fred, Fred was out so Sherrie spoke with Angela Ware. The sewer at her son's house has been blocked since Sunday. Our own plumber tried without success on Sunday and Monday to clear the sewer line. Unfortunately, he did not have a line long enough to resolve the problem. Fairfax County Water Authority also came out Monday and snaked the county main sewer and they too, could not clear the clog. I would like to take the opportunity to commend Ms Ware for her ability to move her schedule around so as to have your people come over and alleviate the blockage at the Johnson residence. During the phone conversation with Sherrie, Ms Ware was courteous, helpful and willing to do her best to ensure the problem at the Johnson residence was resolved today. I appreciate Ms Ware's courteous and professional manner in the timely response to a very critical situation (2 adults and 5 children enduring without water since Sunday). Mr. Lego and Ms Ware reflect the professional manner and pride of W. L. Gary and their employees in the Service industry. Unfortunately, this professional manner and pride is missing from most companies. I take great pride in sending customers to you. Please forward our appreciation and thanks to Mr. Lego and Ms Ware for a "Job Well Done".

Sincerely,

A handwritten signature in cursive script that reads "Kevin P. Gaghan".

Kevin P. Gaghan  
President

SJ/sj

**CYNTHIA K. GODES**  
1872 Newton Street, NW  
Washington, DC 20010  
202 / 361-7815

February 7, 2006

Mr. Randy Greer  
Vice President of Service  
WL Gary & Company  
225 Vince Street, NW  
Washington, DC 20012

**RE: Your GREAT Staff**

Hi Randy --

I have been a WL Gary customer for years now and on many, many occasions have been EXTREMELY grateful for the good service your company has provided to help me keep my old house warm, cold or the water a-flowin'. More times than I can count your crew has come to my rescue.

I understand we "residential customers" are now a small (& very lucky) group as I recently did my best to try and get dear friends of mine onto your client list. They bought a house last summer and had numerous systems that needed your help. No problem, I said, just call WL Gary. Well, of course we learned that WL Gary was no longer accepting new residential customers. Try as I might, backdoor and front, they couldn't get on your list.

So why am I writing this letter? For much of 2005 (and still continuing a bit as of today) my old house has been torn apart as we added an addition and did some major upgrades. Your guys AND GAL -- once again, proved yourselves heros. From Dave (the BEST PLUMBER EVER) and Will (who must be years beyond his young look), to patient Sonny & Darren and of course we can't forget Ed Flowers, Fred and last, but most certainly NOT LEAST -- Angela, who is absolutely terrific!! They are the best! Great can-do attitudes, incredibly kind in stressful situations, will strategize to find the best way to get something done and, well, like I said -- THE BEST! I honestly can't imagine how I would have survived the stress of old house renovation challenges and the many crises we encountered without you all galloping in on a regular basis (and VERY often on a moments notice) to make it all work out ok.

I know there are some other WL Gary staff whose names I'm not remembering to mention here, but suffice it to say you have made a very happy, loyal customer.

THANK YOU TO THE WHOLE W.L Gary TEAM!

Once again, You're the Best!



Cynthia Godes

Cc: Mr. Brooke Greer, President



October 28, 2003

Mr. Art Pavlovsky  
W.L. Gary Company  
225 Vine Street, NW  
Washington, DC 20012

**Re: Water Main Break at 800 K, 801 Eye and 900 Seventh Street**

Dear Art:

On Tuesday, October 14, we experienced a break in an eight-inch water main serving three of our buildings, 800 K Street, 801 Eye Street, and 900 Seventh Street. Though water ran unabated for several hours, with the help of various vendors and utilities officials, we were able to keep the structural damage to a minimum and remedy the flooding, removing 2.5 million gallons of water and restoring power and water service to our buildings in just over 30 hours.

Of course, such an accomplishment is only possible through the combined efforts of dedicated specialists like you whose efforts helped us resolve a potentially ruinous situation in such a prompt and efficient manner. We are proud and thankful that we were able to partner with a team of professionals such as you to attend to this event and resolve it so expeditiously. Your commitment and hard work is evident – not only in response to this emergency situation, but throughout the year as well.

Thank you, Art, for your contribution and support. Such a timely resolution to our emergency wouldn't have been possible without you.

Best regards,

A handwritten signature in black ink, appearing to read "F. Zambrano". The signature is fluid and cursive, with a long horizontal stroke extending to the right.

Frank Zambrano  
Senior Property Manager

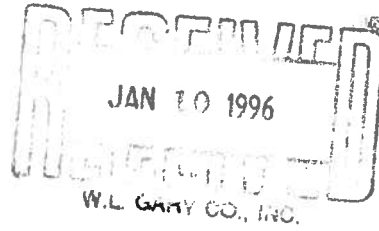
# *St. John Baptist de la Salle School*

5704 Sargent Road  
Chillum, Maryland 20782

(301) 559-3525

January 5, 1996

Mr. Wayne Updike  
W. L. Gary Co., Inc.  
225 Vine Street, N. W.  
Washington, D. C. 20012



Dear Mr. Updike,

The Faculty and Administration of St. John Baptist de la Salle School wish to express their appreciation to Messrs. Ray Hamilton and Douglas Horning, two of your employees.

Both of these gentlemen have worked tirelessly, always expressing great care and concern for each and every request. Even under the most trying circumstances, Mr. Hamilton and Mr. Horning have always been patient with and courteous to everyone they encountered here at St. John's.

Please express our feelings to both of these fine gentlemen.

Sincerely,

ROSEMARIE GARTEN  
Principal

**BERNSTEIN**  
NORMAN BERNSTEIN MANAGEMENT

November 7, 2000

W. L. Gary & Company  
225 Vine Street, NW  
Washington, DC 20012

Gentlemen:

Thank you for sending Roger Viens to repair a water leak at my house, 2401 Kalorama Road, NW.

Mr. Viens was not only a good detective in determining the source of the leak, but was very efficient in correcting the problem.

Very truly yours,

  
Norman Bernstein



GEORGETOWN UNIVERSITY

University Facilities & Student Housing

October 20, 2000

Dick Harrigan  
Project Manager  
W.L. Gary Co, Inc.  
225 Vine Street, NW  
Washington, DC 20012

Dear Dick:

Now that the commotion of the beginning of the semester has died down, I wanted to write to you regarding the Harbin Hall project. The reviews from the staff and students have been unanimously outstanding, and just this week I took University President Father Leo O'Donovan on a tour, and he was equally enthusiastic in his praise of this renovation.

We all know that this was an extremely ambitious project to be completed in a very short period of time. It was no less than a miracle that it was ready for occupancy when the students returned to campus at the end of August. I know the amount of effort each member of the team put forth, and I wanted to let you know how much I appreciate everything you and your people did to make this project so successful.

I hope you will convey my thanks and appreciation to all the members of your team who contributed to the success of the Harbin Hall project. Thanks once again for all your efforts.

Sincerely,

Karen S. Frank  
Executive Director  
University Facilities & Student Housing

KSF:mkg

*Dick,  
Thanks for helping to set the standard  
for others to follow. I can always point  
to you and W.L. Gary to do whatever it  
takes to achieve, schedule and success. I  
look forward to our next project together.*

New South West Lobby Washington DC 20057

202-687-7553



# Washington Hospital Center

110 Irving Street, NW  
Washington, DC 20010-2975  
www.whcenter.org

October 2, 2000

Mike Dent  
Vice President  
W.L. Gary Company, Inc.  
225 Vine Street, NW  
Washington, DC 20012

Re: Central Energy Plant (CEP) Renovation and Expansion

Dear Mike:

I want to take this opportunity to thank you, and your staff, for the outstanding support provided during the recent CEP expansion project. It was a significant accomplishment, in itself, for the project team to have designed and constructed the plant expansion over an existing operational plant, and in time for Y2K. The fact that the project was recognized and awarded the *Associated Builders and Contractors Excellence in Construction Award* is only testimony to the commitment and professionalism each individual brought to the team. Please accept this commemorative plaque, and my sincere appreciation for a job well done.

Sincerely



Douglas W. Maddox  
Senior Project Manager

February 7, 2000

Gary Company  
225 Vine St NW  
Washington, DC 20012

Dear Brooke Greer & Fred,


Confirming my discussion with Fred on Friday, I want to thank you both and Gary Company for your support to correct the serious heating unit break-down problems that have been occurring since October 1999 through February 2000.

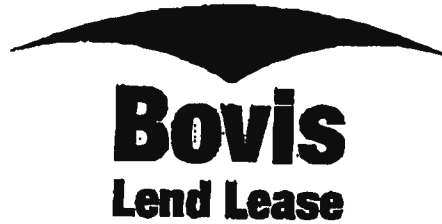
I further would like to let you know that Doug did an excellent job in diagnosing the cause of the break-down problems and repairing our heating unit that required considerable time, labor, materials and effort.

I sincerely hope that these repairs will carry us over into the summer, at which time we will review and pursue our replacement options.

Again, thank you both for your help and consideration in fixing our heating break-down problems.

Sincerely,

  
Charles Senerius  
417 D Street NE  
Washington, DC 20002

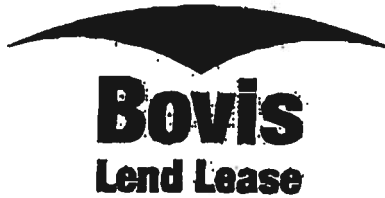


Facsimile

To	<i>Mike Dent / Brook Green</i>	Fax Number	<i>Sp. Dial</i>
Company	<i>W.L. Gary</i>		
From	<i>Eliy Salyer</i>	Phone Number	202.784.4404
CC		Fax Number	202.784.4402
Date	<i>7/27/00</i>	Total pages including cover	<i>2</i>
Subject	<i>Commendations</i>		

Bovis Lend Lease, Inc.

Harbin Hall  
3700 "O" Street, NW  
Washington, DC 20057Telephone  
202.784.4404  
Facsimile  
202.784.4402[www.bovislendlease.com](http://www.bovislendlease.com)Regional Headquarters  
London  
New York  
Sydney



VIA FAX

Thursday, July 27, 2000

W.L. Gary  
225 Vine Street  
Washington, D.C. 20012

Attention: Mike Dent  
Reference: Harbin Hall, Georgetown University  
Subject: Commendations

Gentlemen:

It is not often that I have the opportunity to write a letter of this nature. However, as we near completion of the mechanical installations at Harbin Hall I feel compelled to acknowledge the effort demonstrated by Brian Menefee and Ralph Seek on your behalf, and you for your indulgence and perseverance despite the somewhat arduous circumstances.

It is no secret that this project bordered on the impossible. It is also clear that on every occasion that Brian and Ralph stepped up with an aggressive, cooperative and creative attitude that reflected in a performance that has allowed us to close in the project in keeping with the Clients wants and needs.

Both Brian and Ralph are exemplary and truly embody the "can-do" mentality and work ethic that inspires Team work and extraordinary results. I congratulate the both and offer our sincere thanks for a job well done. We appreciate our relationship with W.L. Gary Company and look forward to futurer work together.

Regards,  
BOVIS LEAND LEASE

Flip Salyer  
General Superintendent



Cc: Greg Brunatti  
Steve Skinner  
Brook Geer  
Ralph Seek  
Brian Menefee

**Bovis Lend Lease, Inc.**

c/o Harbin Hall  
3700 "O" Street, NW  
Washington, DC 20057

Telephone  
202.784.4404  
Facsimile  
202.784.4402

[www.bovistlendlease.com](http://www.bovistlendlease.com)

Regional Headquarters  
London  
New York  
Sydney